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### Issue 7 March 08



#### **To All Our Valued Dealers**

How fast the first 2 months have gone this year. It seems every time we have a newsletter, it has more and more new products being showcased.

For those of you who have not yet utilised the new IR range, I know you will be as happy with its performance as we are and from those which have, I would like to thank all that took the time to phone in and provide feedback. It's a wonderful compliment to release product that gets 100% approval!

We are full steam ahead with the new Forté A-BUS remote, the ABR-43 featured on page 3. We have sample units which the team have been testing for the past few months and loving it. Exploiting the LeisureTech philosophy "Keep it Simple," the ABR-43 personifies a sleek and sexy wall presence, ease of use with practically zero installation. We will have even more announcements in the next 2 months expanding the Forté A-BUS product range with more A-BUS FIRST announcements.

With the pressure on LeisureTech from suppliers, shipping companies and the poor performance of the Australian dollar, we have had to review our prices once again. We hoped the dollar would have picked up in the first quarter, but the market is indicating it's not getting better any time soon. Effective from 10th March, there will be a 10% increase across the board. Our courier charges at this point in time will remain the same but may be reviewed if their costs increase.

The LeisureTech team is here to support you by continuing to do what we do best, quality products that are simple and easy to use at the best possible price. Peace is knowing, it's a one-time install without call backs, saving time and money.

This year you will see more web postings, on-site training and sales brochures across the range of LTE products, but by all means... let us know what you would like. You will receive notification shortly about the training times and locations for this year. As Sir Francis Bacon said, "knowledge is power" and the more your staff know the easier it will be to out sell the opposition. Anyone can sell a TV and amplifier but it takes a professional to sell an entertainment experience. Cheap is good but service is better!

On behalf of the LeisureTech team, I would personally like to thank you for your ongoing support and understanding.

I. Collfmich

James Goldfinch General Manager

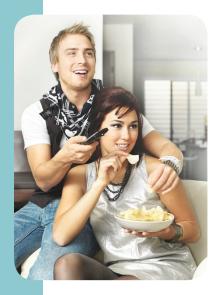


# ABR-43 Remote Control Keypad with Wall Cradle



# Forté Electronics announces





Forté Electronics have been manufacturing infrared relay systems for 15 years to handle the taxing requirements placed on installers by the open living/alfresco designs of the Australian lifestyle.

### As standard, Forté IR is built for

- · high levels of sunlight
- the need to provide control outdoors in the warmer climates
- the challenges of interference from plasma screens
- today's high speed IR data in cable and satellite boxes

All components in the new Forté IR range have been upgraded with new features to improve performance and flexibility.

### Receivers

The IRR-400 mini receiver has one of the smallest profiles on the market. It ships with interchangeable black, white and silver covers.

The compact barrel IRR-600 also comes with interchangeable colour rings.

Both receivers relay 38kHz and 56kHz frequencies and include status indication for systems that have toggle power commands to indicate if the system is on.

Their cost is similar to other standard receivers; however, they offer outdoor operation and plasma resistance and will not affect the operating range of other receivers in the system.



### Connecting block

As an industry first, the new IRC-130 connecting block has 5 emitter ports all with individual level adjustment to cater for sensitive products. The input connector includes a snap connector plug for easy assembly. A 3.5mm input socket is included as well as a DC socket for status indication.



All Forté IR products are simple and reliable on the first go.

### ANNOUNCING A NEW RANGE OF IR RELAY SYSTEMS

### Specifications

#### Connecting Block

The connecting block is the heart of an IR system. If there is more than one receiver in the systemthey can be wired together in parallel at the connecting block. It features: Inputs

- · Four-way snap-in plug for easy connection
- 3.5mm Infrared receiver socket
- Power socket 2.1mm DC
- "Status" socket for 2nd power supply 2.1mm DC (see section on "Status")
- Dimensions 105mm (4.1") x 25mm (.98") x 58mm (2.28") (WHD)

#### Outputs:

- · Five emitter sockets, with signal attenuation trim pots
- Trim pots allow you to attenuate the signal output strength of individual emitter sockets in order to fine tune difficult source components.

Mounting:

· End tabs with holes for easy installation.

#### **IR Receivers**

Nominal Operating Range:	Up to 5 metres in direct sunlight Up to 30 metres in ideal conditions
Nominal Operating Angle:	45º off axis
Frequency:	38KHz and 56KHz
Voltage Requirements:	12 volt regulated
Connection:	4 core
Talk Back:	All models include a Talk Back Indicator LED (IRR-400 Green / IRR-600 Blue)
Status:	All models include a Status Indicator LED (IRR-400 Red / IRR-600 Blue)
Dimensions:	IRR-400: 44mm (1.73") x 11mm (.43") x 12mm (.47") (WHD) IRR-600: 50mm (2") x 15mm (.59") bezel diameter x 12 mm (.47") mounting hole diameter

#### Emitters

- · Forté IR emitters come in either single or dual head versions.
- . The shells are IR transparent so the devices can still be directly controlled using the remote handset.
- A "Blank Out" cover is supplied to prevent IR signals going to other components in situations where there are source components with similar IR codes. Improves adhesiveness of the emitter ensuring long term placement.
- Trainer guides are supplied to assist in a tidy installation.

#### Power Supply

- . The Forté power supplies are recommended as the standard power supply for our IR systems. Will power up to ten Forté IR receivers.
- · Supplied with connecting block.









## **NEW for 2009**

# **Cool-Line**





The need for a cooling system in a narrow space has now been addressed with the Cool-Line range. It offers a slim linear design in 3 sizes 1,2 or 3 fan variety. Available in satin-anodized aluminium finish. Can be mounted vertically or horizontally. The slim design makes the Cool-Line series ideal for use in commercial and residential applications. At only 88.9mm high they fit nicely in to most kick boards. Like all the other Active Thermal range it's quiet, efficient and it works.

For the 2008/09 Active Thermal catalogue log on to the secured dealer section of the LeisureTech website. Www.leisuretech.com.au

SRP \$TBC

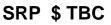


Share your music anywhere in your home, at the touch of a button. That's what you get with a Russound CA4 Multi-room Controller Kit. Enjoy your favourite albums in the kitchen and living room while satellite radio plays in the den. The CA4 multi-room system makes enjoying your music throughout your home an affordable luxury.

For system control, the CA4-KP keypad selects between four available sources and adjusts bass, treble and loudness. The keypad also sets source grouping, all on, all off, and party mode. Featuring green backlighting, an IR receiver and IR confirmation through an LED status indicator, the keypad includes white and almond trim plates and fits in any Decora® plate.

Two CA4 controllers can be connected, easily expanding to eight zones for larger homes or budgets. Its dedicated remote control, the CA4-RC, includes extensive IR device codes and learning capabilities, making control of the system as simple as pressing a button.

With advanced features and easy to use controls, the new CA4 combines exceptional value and straight forward operation for a truly affordable multi-room audio experience.



## **NEW for 2009**



You asked for an easier way to install the A-BUS wall modules.



AB-45RJ

Well here it is the AB-45RJ now has a RJ-45 socket on the back replacing the 110 punch down. Making for easier testing and fault finding.

The AB-45RJ like the Forté A-BUS/DIRECT range is simple to install it's *Plug N Play*.



Also available in the Platinum range as AB-45PRJ

**OutCast** 

Now you can MIX-N-MATCH your OutCast. You have a choice as to buy either the OutCast by itself as a second outdoor speaker or with an iPod dock or UAT.



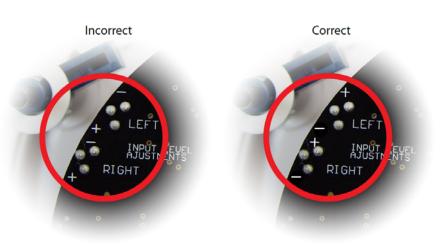
# LeisureTech Website Dealer log-in



## **Important Information**

# ABD-C6 Correction

Caution: The circuit board artwork left/right trim adjustments is printed in reverse. Adjust the positive (+) for negative (-) and vice versa.



# **New Codes**

AB-45RJ....Now in stock AB-45 with RJ45 connection instead of 110 punch down

#### AB-45PRJ....Now in stock

AB-45 Platinum range with RJ-45 connection

ABD-C6/R43....Shipping mid April A-BUS/DIRECT in-ceiling speaker with the new ABR-43 wall mount remote

**ICAST-TPS....Now in stock** iCast-TX (transmitter) power supply

OUTCAST-BAT....Now in stock OutCast battery

OUTCAST....Now in stock Outdoor speaker amplifier only

OUTCAST-8i....Now in stock Outdoor speaker amplifier with iPod dock

**OUTCAST-8u....Now in stock** Outdoor speaker amplifier with computer control interface for control over your music list.